







Petros Michelidakis
Director boot Düsseldorf

#### We give our outmost for your success.

Thank you for joining forces with us and having made boot 2023 a huge success.

boot Düsseldorf is a highlight in the event calendars of all watersports fans and the entire watersports industry. In the coming year, it will again offer the perfect opportunity to present the latest products and developments, network and close successful deals.

Preparations for boot 2024 are already underway and we look forward to welcoming you to Düsseldorf in January 2024!



## BOOT IS...

#### INTERNATIONAL

An international audience gathers here.





#### **ACTION-PACKED**

boot is a spectacular experience for the whole family with watersports that visitors can participate in.



UNIQUE
boot is the most important global meeting point of the maritime in-

boot is the most important global meeting point of the maritime industry. You can forge contacts with dealers, potential project partners and innovation drivers.

#### **FASCINATING**

Yacht premières, stage programmes, award ceremonies, professional tournaments and trade conferences are major audience draws.

#### **ATTRACTIVE**

More than

236,000

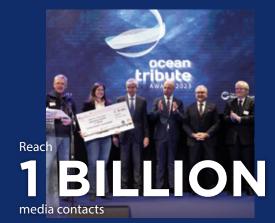
visitors flocked to the trade fair grounds in 2023.

16%

trade visitors

84%

private visitors



# GEARED TOWARDS THE MEDIA

1,891 accredited journalists ensure a reach of almost a billion media contacts.

### **BOOT BOOSTS YOUR SUCCESS**

209,000€

is the amount those interested in buying a motorboat plan to spend. This is **45% more** prospective buyers than in 2020.



226,000€

is the average amount sailors, intending to buy a boat, plan to spend; compared to 2020, this represents a **42% increase** in the number of prospective buyers.

More than 33%

of visitors arrive with a firm intent to purchase.



4,300€

the amount visitors who intend to charter plan to spend per week on average.

More than

1,300€

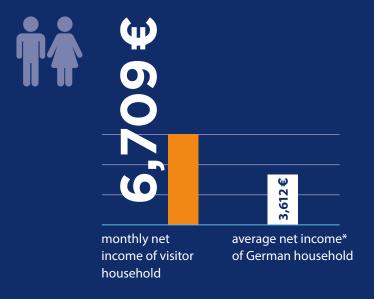
the amount that divers with the intent to purchase plan to invest in equipment.



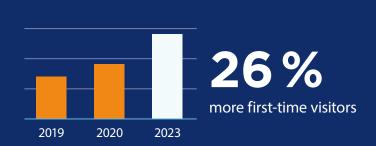
# **BOOT BOOSTS YOUR SUCCESS**

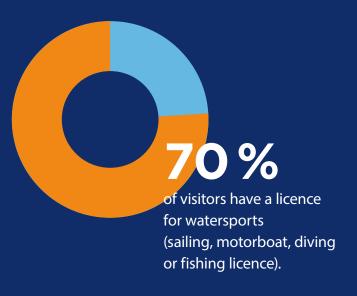


# **BOOT IS ATTRACTIVE**



\*Source: Statista 2021









# BOOT ATTRACTS YOUR TARGET GROUP

#### The top reasons for visitors are:

1 37% of visitors have a concrete intent to purchase

2 36 % want to experience boats live

3 30% are interested in innovations

4 23% want to try out products

5 18% are attending to book a trip







# **BOOT IS HUGE**



# **BOOT IS YOUR RELIABLE PARTNER**

Thanks to their 50 years of industry experience, the committed team at boot Düsseldorf brings absolute professionalism to trade fair management. Our employees make sure that logistics are well coordinated and service runs smoothly. More than 1,400 exhibitors relied on the comprehensive marketing and professional press services of our specialists in 2023.



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